



Principal Business Manager

Location: London/Stevenage/Edinburgh – Hybrid

Job Type: Permanent

A bit about the role:

This is a senior role within Technology Transfer with responsibility for independently delivering high quality technical insight when supporting internal and external clients in relation to identification of science that has the potential for patient impact. This role further includes:

- Independently delivering the Technology Transfer services of funding, advice, and support to our current and future clients
- Manage a portfolio of Principal Investigators, projects, and technologies under development
- Work closely with the Licensing Division to negotiate various types of contracts and for licence surveillance
- Works collaboratively with different parts of LifeArc, including Impact with Partners, Technology Transfer, OAG, and BD, executing, and developing the longer-term agenda for LifeArc and our clients including the connections and ways to collaborate with Translational Challenges, Early Ventures, and Science to achieve One LifeArc goals
- Builds strong relationships across Technology Transfer and LifeArc, looking for win-win solutions to problems
- Is delegated to, owning the majority of their area of work independently, seeking clarification, support and input when needed. Brings new solutions and looks for opportunities to progress
- Works collaboratively with the principal and the business manager team as they assess and execute translational science projects and provide advice. Identifies issues early in the process so solutions can be found

A bit about you:

- Qualified to degree level in a scientific discipline with a PhD or equivalent experience in academia or industry
- Knowledge of IP and how to support and manage IP implications for stakeholders
- Experience of delivering professional services to external clients
- Experience of managing team members and setting clear measurable objectives
- Deep understanding of Technology Transfer services and able to advise and support clients with confidence and independence

About us:

At LifeArc, our ambition is to make life science life changing. We do this by advancing scientific discoveries beyond the lab, faster, so that they can shape the next generation of diagnostics, treatments, and cures.

Working at the cutting edge of translational science and as the early-stage translation specialists, we progress scientific discoveries on their journey to becoming a medicine, diagnostic or intervention that can improve patients' lives. Our work begins by seeking out innovative science, then helping to develop this to a point where there is a clinical and commercial pathway for others to invest the time and money to take it further forward.



What we can offer you:

Salary will be determined by qualifications and experience along with other exceptional benefits. Because we understand everyone has different requirements, our flexible benefits allow you to choose those which are important to you. Our pension scheme offers employer contributions of up to 12%, private health insurance, and annual leave of 31 days PLUS bank holidays.

Join us, and you'll have the scope to be creative and take measured risks. You'll be rewarded for your curiosity, for working as one team, and for learning fast. And you'll have everything you need to be your best every day.

We all have potential. At LifeArc, you'll discover what you can really do with it.

Apply now - and start translating your potential! please email your CV to:
adam.rudman@lifearc.org

Closing Date: 15th July 2022

Please note we are actively recruiting, and the closing date may be brought forward if we find the right person for this role.

LifeArc is committed to the principles and practices of equal opportunities and to encouraging the establishment of a diverse workforce. It is our policy to employ individuals on the basis of their suitability for the work to be performed and their potential for development, regardless of age, sex, race, colour, nationality, ethnic or national origin, disability, marital status, pregnancy or maternity, sexual orientation, gender reassignment, religion, or belief. This includes creating a culture that fully reflects our commitment to equal opportunities for all.