



## **Technology Transfer Fellowships –fixed term for one year (London-based)**

LifeArc is an independent medical research charity with over 25 years' experience in helping scientists and organisations turn their research into effective diagnostics and treatments.

In support of this mission, LifeArc is launching a new Technology Transfer Fellowship programme in partnership with Imperial Innovations, Queen Mary Innovation and UCL Business (UCLB). This new initiative aims to provide the first steps for talented scientists to transition into the field of technology transfer. There will be four Fellows appointed who will each be given extensive training and experience in relation to identification of intellectual property (IP) with commercial potential, procuring IP protections, marketing and commercialisation processes including the eventual partnering of successful projects with the pharma industry via licensing or spin-out creation.

Each of the four participating organisations will host the Fellows, on a three-month rotational basis. Fellows will receive training on distinct topics during each rotation and benefit from being exposed to a variety of projects, expertise and organisational practises along the way. The requirements for the successful candidates for these entry-level roles are:

### Essential

- Postgraduate degree in life or medical sciences and/or MBA or equivalent
- Aptitude for describing complex scientific information in accessible terms and ability to quickly grasp new scientific concepts
- Well-developed written and oral communication skills
- Strong interpersonal skills with an ability to communicate confidently and effectively with academic staff, all levels of management and companies.
- Competence in Word, Excel, PowerPoint and Outlook
- Self-starter

### Desirable

- Experience in technology market research, analysis and reporting
- Experience in technology marketing, IP protection or commercial negotiation including contract development/analysis
- Understanding of the drug discovery process and of the academic, biotechnology and pharmaceutical industry marketplaces

For these fellowships, LifeArc offers a competitive entry-level salary in technology transfer. In addition, LifeArc offers a defined contribution pension scheme, private health insurance, a flexible benefits scheme and 31 days paid holiday per year.

### About LifeArc

LifeArc brings together a network of partners to tackle specific diseases and directly funds academic and early stage research with the aim to turn great science into greater patient impact. The LifeArc

Technology Transfer division (TT) collaborates with and provides technology transfer and intellectual property services to a range of partners and clients including medical research charities worldwide, academic research institutes, universities, the Medical Research Council (MRC) and to LifeArc's Centre for Therapeutics Discovery and Centre for Diagnostics Development.

[www.lifearc.org](http://www.lifearc.org)

#### About Imperial Innovations

Imperial Innovations is the Technology Transfer office for Imperial College London. It is part of IP Group.

With a focus on achieving societal and economic impact, it works with academic researchers from Imperial to commercialise technologies they have discovered in the course of their work.

Imperial Innovations helps academic entrepreneurs to realise their ideas by:

- Assessing the market potential, novelty and protectability of new technologies
- Patenting or otherwise protecting novel inventions
- Conducting thorough market research and customer evaluation
- Supporting the decision to licence the technology or create a spinout
- Working with inventors to achieve the desired route to commercialisation

Imperial Innovations has supported over 150 academic spinouts from Imperial College London. In an average year, we assess around 400 inventions disclosed by Imperial staff, form 8 new companies, file patents on 60 new technologies and complete 30-40 licence deals, with companies ranging from SMEs to major industry players.

<https://www.imperialinnovations.co.uk>

#### About Queen Mary Innovation Ltd

Queen Mary Innovation Ltd (QMI) is Queen Mary University of London's (QMUL) wholly-owned technology transfer company and responsible for the commercialisation and management of the University's intellectual property and portfolio of spinout companies. QMI protects and exploits QMUL's research-derived intellectual property and helps to maximise the economic and societal impact of that research.

<http://www.qminnovation.co.uk/>

#### About UCLB

UCLB, part of UCL Innovation and Enterprise, is a leading technology commercialisation company that supports research and innovations arising from UCL, one of the UK's top research-led universities. UCLB has a successful track record and a strong reputation for identifying and protecting promising new technologies and innovations from UCL academics. UCLB also commercialises medical technologies and provides technology transfer services to UCL's associated

hospitals; University College London Hospitals, Moorfields Eye Hospital, Great Ormond Street Hospital for Children and the Royal Free London Hospital. It invests directly in development projects to maximise the potential of the research and manages the commercialisation process of technologies from laboratory to market.

[www.uclb.com](http://www.uclb.com)

[www.ucl.ac.uk/enterprise](http://www.ucl.ac.uk/enterprise)

LifeArc is committed to the principles and practices of equal opportunities and to encouraging the establishment of a diverse workforce. It is our policy to employ individuals on the basis of their suitability for the work to be performed and their potential for development, regardless of age, sex, race, colour, nationality, ethnic or national origin, disability, marital status, pregnancy or maternity, sexual orientation, gender reassignment, religion or belief. This includes creating a culture that fully reflects our commitment to equal opportunities for all.

To apply please email your CV and covering letter explaining why you want to work in technology transfer: [recruitment@lifearc.org](mailto:recruitment@lifearc.org).

**Closing date: 12pm Monday 10<sup>th</sup> December 2018**

**Interview date: Thursday 10<sup>th</sup> January 2019**

**Start Date for Fellowships: mid-March 2019**